

capital intensity. Results indicate that migration had a strong positive effect on the wage share.

**Table 2: Economic significance of coefficients for selected specifications for Austria**

Method	$\Delta$ explanatory var*coeff	$\Delta$ explanatory var*coeff
Specification	Based on Table 1, Specification (3)	Based on Table 1, Specification (8)
growth	-0.002	-0.005
capital stock	0.017	
int. imports	-0.008	
other imports	0.006	
social government		0.001
total union density	-0.093	
ICT capital		-0.023
non-ICT capital		-0.009
outward FDI		-0.0003
household debt		-0.102
fin. Income		-0.017
fin. payments		-0.009
migration		0.122
gini		0.001
Period	1996-2007	1996-2007
$\Delta$ Wage Share	-0.106	-0.068

Notes: Columns 2 and 4 report coefficients for our sample based on estimates from specification (3) and (8) in Table 1 respectively multiplied by the change in the variable. Columns 3 and 5 report the predicted change in the wage share for the change in our explanatory variables over our sample period based on estimates from specification (3) and (8) in Table 1 respectively. A negative (positive) sign in columns 3 and 5 indicates that the variable had a negative (positive) impact on the wage share. The last two rows reports the change in percentage points for the estimations indicated in the top row.

### 5.6 Comparison with results for selected OECD countries

We obtain considerable differences when comparing the results for Austria with estimation results for the other countries in our sample.<sup>61</sup> We find that globalisation had a strong impact on the wage share in all countries. The effect of globalisation on the wage share was least strong in Denmark. In Austria, Germany and, less robust, in the UK, the effect is due to outward FDI as well as intermediate import penetration which reflects the impact of international outsourcing practices. Intermediate imports penetration had no significant impact in Spain while FDI played a smaller role in France and the US.

Different institutional variables appear to be relevant for each country. Germany exhibits the most robust positive effect of union density on the wage share, and there is also some positive effect of union density in Austria, while collective bargaining coverage plays a more important role in France and the UK together with social government spending.

Financialisation, as captured by household debt, had the most pronounced effect in Austria, the UK and the US, while financial income appears to be relevant in Germany. Estimations for other countries are inconclusive and require analysis using data on a more disaggregated level.

We find mixed results for the effect of personal income inequality on the wage share. However, there is indicative confirmation for a negative effect in Austria, Germany and the UK.

While variables capturing technological change are significant in selected specifications for Austria, Italy and the US, they do not appear to be very robust to the application of different estimation techniques or the split of the sample in services and manufacturing sectors. Furthermore, we do not find strong evidence of skill-bias in terms the effect of technological change, which constitutes the core of the mainstream explanation for increasing inequality. For some specifications we observe that these variables are especially sensitive to the inclusion of country-level measures of financialisation or bargaining power. However, these results are not robust to the application of different estimation methodologies. This suggests that while technological change surely has increased value added, the negative impact on the wage share is more likely to be an effect of reduced bargaining power of workers, brought about by globalisation and a deterioration of bargaining conditions.

## 6. Conclusion

Our findings lend strong support to the political economy approach to functional income distribution. Technological change had an impact, especially in Austria, Italy, the US, but the effects are not robust with respect to the use of different specifications and the wage share in most countries in our sample appears to be driven by different variables reflecting the bargaining power of labour such as union density, adjusted bargaining coverage and government spending. Furthermore, we don't find strong support for the skill-biased technological change hypothesis which implies an adverse effect for low skilled workers and a beneficial effect for high-skilled workers. Indeed, the high significance of institutional variables suggests that the negative effect of technological change on income distribution stems from the fact that workers weren't able to capture the gains of increased productivity due to a weak bargaining position. In terms of eco-